

INDIRA GAS AND PETROLEUM PRIVATE LIMITED

 $C\ O\ M\ P\ A\ N\ Y\ P\ R\ O\ F\ I\ L\ E$



Preface

We introduce to you Indira Gas and Petroleum Private Limited, an integrated and diversified player in energy and fuel distribution. We endeavour to meet the fuel and energy needs nationwide. Providing affordable energy products and services that will help individuals lead a prosperous life is the purpose of the Company.

About Us

Indira Gas and petroleum Private Limited is a Limited company duly incorporated with the Registrar of Companies Delhi. The Company was built on the idea and futuristic approach of its key persons who are having an experience of more than two decades in this industry and know well the nity grity of this industry in detail.

Started of with the marketing and sale of Multi size & weighted LPG cylinders in the open market with the provision of refiling such cylinders in a legal way via our strong and large network of LPG dealers and distributors at very economical rates. Our exceptional services in the distribution category lands us with a nation-wide clientele and now the trust of our clients has enabled us to enter into the area of diesel and petroleum distribution. We deal in commercial and domestic use of Liquified Petroleum Gas. We have authorised and registered a network of suppliers and distributors to assure the provision of only high standard qualitative products and keep a check on any kind of temperament with gas cylinders.

We are having sea deep managerial experience of almost two decades built upon a strong foundation of our core values that support and guide our employees in achieving the mission of the organization as a whole precisely. Indira Gas is a world of people with high professionalism, robust network, best and transparent business practices, quality mentor.

UOur Highlights

- Indira Gas is a part of well recognised Brand Indira Gas and Petroleum Private Limited.
- We have our operaions in Muliple states.
- We have huge experience of nearly two decades.
- We supply LPG to industrial, Commercial, Domesic and rural areas.

We value and believe in

- Our highly talented and qualifed team of employees.
- Advance technology and modern means of networking.
- Ofering high quality products and services to our customers.
- Our core values support the company's vision and shape its culture.



^IOur Vision

We envision building a huge network of dealers spread naionwide.

At Indira Gas and Petroleum, we are coninuously striving to discover new ways to support the progressive naion's demand for an economical and reliable fuel. Our Vision encompasses our true aspiraions to discover new horizons to meet fuel needs, to expand across boundaries along with infusing innovaion and dynamisms to our hardworking employees. We back our vision by our values of talent, technology, and quality and clear endeavours of the company mixed with the eforts of its employees in order to achieve new scales of success in the coming years.



Our Mission

To build largest customer interface naionwide

With our practical business models and easy to approach perspective, we aim at being a lobally admired company for meeting nation's demand for fuel most responsibly at one end along with fuelling nation's growth at the other.

We aim at delivering best energy fuel for commercial, domesic and industrial uses most responsibly and afordably to our customers.

Infrastructure Capabilities

Commited to Customer service

We are equipped with world class infrastructure and cutting-edge technology at our bottling plants unit to fulfil the needs for customised fuel supplies. Our plants are working at a capacity of 5000 cylinders per day. The company installs bottling plants conforming to latest LPG guidelines as practised in the country. All the plants are designed in accordance with PESO norms and guidelines as laid down by the Ministry of Commerce and Industry, India.

Over the years in the market, we have been able to develop a robust infrastructure consisting of import terminals, filling plants, depots at multi strategic locations, delivery vehicles to assure every individual continuous, quick and timely supply of LPG. Our infrastructures are regularly upgraded with additional capacities to meet the ever growing demands.



Our Products and Services

As a responsible corporate entity, Indira Gas and Petroleum delivers the precious LPG to thousands of families nation-wide overcoming the tough challenges of climate and accessibility

- We deal in domestic and commercial Liquified Petroleum Gas (LPG). We are aimed at providing energy fuel products at very competitive prices through our huge supply and distribution network comprising of Authorised Distributors.
- We sell multi sized and weighted cylinders in the open market and refill such cylinders through legally registered and authorised distributors at very reasonable and affordable prices compared with govt. operated and authorised refilling stations Indira Gas and Petroleum LPG is packed and sold in I've main capacities of cylinders namely:
- Compact 4 kg cylinders for rural, hilly and inaccessible areas.
- Indira Gas has developed its reputation in offering composite LPG cylinders that are extremely light weight and 100% safe.
- 12 & 15 kg cylinders for domestic use.
- 17 kg for commercial and industrial use.

All our services are accredited with prompt delivery and reliability standards.

- Bulk LPG
- Auto LPG





We use high quality aluminium, steel and mixed alloy for making and developing gas cylinders. Various factors on which the selection of the kind of metal used in manufacturing these cylinders depends are:-

- Mechanical power
- Protection and Resistance capacity
- Impact resistance
- Spillage
- Pilferage

LPG is stored in especially designed storage tanks having high tensile strength and durability. Our packaging is available in convenient sizes ranging from 4Kg to 17 Kg for application in various entities. Our experience

In our mission to achieve naionwide distribuion, we are looking at distribuion partners who will join us in our mission by collaboraing to deliver superior product and customer service to the consumers.



Our Business Model

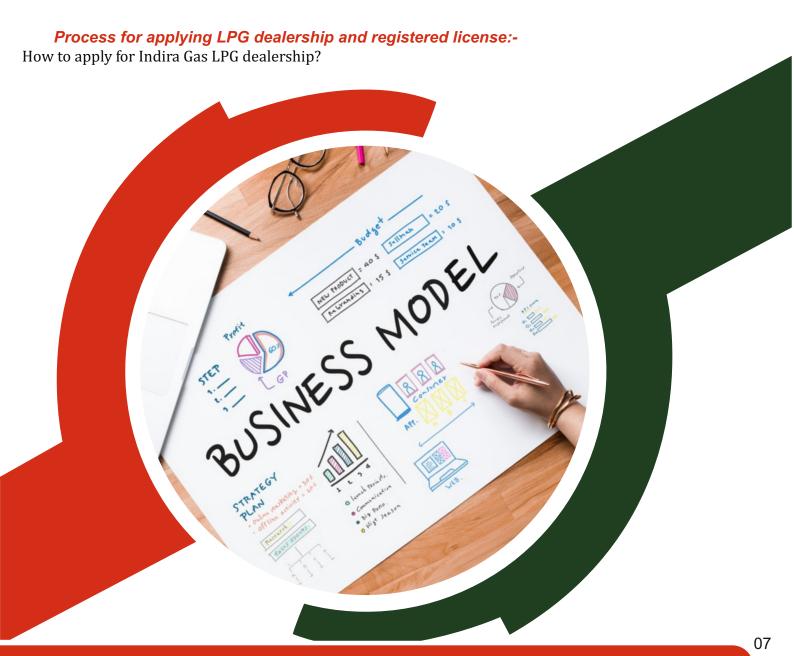
Gas will be supplied to the consumer to the authorized area wise Distributor/Dealer. The distributor/C&F will facilitate the supply to the dealer by company by providing the godown, logistic etc. Distributor/Dealer will be authorized to supply LPG of Indira Gas and Petroleum to Retailer.

The Dealer will be in direct coordination with the Company and will be taking bookings for the gas connections directly from consumers such as Domestic Users or Commercial Users in his defined region. The Dealer will have to ensure the transfer and exchange of Empty/Reilled cylinders from the Go down of the Centre Warehouse to its own. He will also be responsible to ensure the availability of sufficient logistics at his end to deliver and pick up empty/Filled Cylinders from the customer End. He must also take out necessary statutory licenses & safety measures with our support to purchase, store and operate the business of LPG in confirmation to the requirements of concerned legal and governmental bodies.

Be an entrepreneur and Start your own venture

Apply for the distribuion rights as soon a s possible and get your registered license!

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Selection of LPG Distributors

The applicant fulfilling the following basic minimum eligibility criteria can apply for a registered distributorship license and start their own business at the earliest.

STEP 1

| Minimum Eligibility Criteria

- The applicant should be a resident of India.
- The applicant shall be minimum matriculate or recognized equivalent as per any educational Board recognized in India.
- The applicant should be a minimum 18 years of age.
- The applicant should have minimum land of 10000 sq. feet of area for building godown for the storage of filled LPG cylinders.
- The applicant should be financially sound.
- The applicant should not have any criminal record.
- The applicant should have basic Identity documents.

If you are eligible for all the above conditions, then you can apply for Indira Gas Agency with following requirements: -

Proper Investment: The applicant should be ready with an investment of Approx. Rs. 20,00,000/-

Office Requirement: Minimum 10X10 feet Space for office in authorized area of operations.

Proper Land requirement: The applicant should have a minimum land of 8000-10000 sq feets in

which your godown and vehicle parking space will be built.

Workers: You should have minimum 1-2workers to assist in your operations.

Vehicle: For the supply of gas cylinders.

Important Documents

Personal Documents:

- ID Proof:- Aadhaar Card, PAN Card, Voter Card, Driving License.
- Address Proof:- Electricity Bill/Raion Card.
- Photograph, Email ID, Phone No.
- Educational Certificates (Minimum 10th).

Approvals from different Authorities:

- Fire Safety NOC.
- Trade licence form Respective authority.
- PESO (Petroleum & Explosive Department) License for cylinder storage.
- GST Certificate.
- Registration Certificate from weights and measures with respect to weighing scale at Godown.

Property Documents:

- All property documents.
- Lease agreement (optional)
- Sales Deed (Optional)
- NOC (if required)



Dealership process

How to become an Indira Gas and Petroleum Private Limited Dealer Guidelines:-

We fulfill the needs of commercial and bulk customers through our B2B offerings. Indira Gas and Petroleum gives prominent advertisements in daily newspapers and promotional pamphlets for selection of LPG Gas distributors through our distributorship at various locations in various states. The company has framed selections guidelines for the proposed distributors.



- + Application forms for Indira Gas dealership may be submitted by eligible candidates in standard format through online as well as online mode.
- + The application form for distributorship is available on our website www.indiragas.com as well as the physical office. Go to our website and click on "APPLY NOW". Now download the application form, fill in your basic details and upload the form with the application fees through online mode of payment.
- + The application fees can also be paid online through demand drat or cheque drawn in favour of "Indira Gas and Petroleum Private Limited" to be attached with the application form and sent to our corporate office address through courier or in physical.
- → After receipt of application from the applicant a personal discussion will be arranged in our office with prior information to know about each other and the business model, profitability etc of the business.
- → If the applicant is selected then a Letter of Intent (LOI) will be issued with important conditions of business. If the applicant agrees and acknowledges the Letter of Intent (LOI), the business agreement will be signed with the applicant. Before signing of the agreement the applicant will pay the agreement charges either as dealer or distributor / C&F.
- → On acceptance of application by the Company, the applicant shall apply for registered license with the Indira Gas and Petroleum Private Limited for LPG distributorship by paying the license fees. The amount paid towards license fees shall be non refundable.
- + The application shall be processed within maximum 48 hrs to complete documentation and confirmations.
- + If the application is found in order with no defects, then within next seven days of application for licensing of LPG distributorship, the applicant shall be given documents authorizing the supply and distribution of Indira Gas LPG cylinder within the area/Block/District/Gram panchayat listed/selected by you in the application.
- + Refundable security deposit has to be deposited within maximum next 3 days of application process confirmation.
- + After obtaining the authorised license for supply of LPG, the applicant shall apply for the stock of new LPG connections as per the rules and guidelines of the company.

Special Guidelines for Stock and supply

After completing the formalities for application and licensing, the applicant shall apply for stock from the company as per the mandatory guidelines given below.

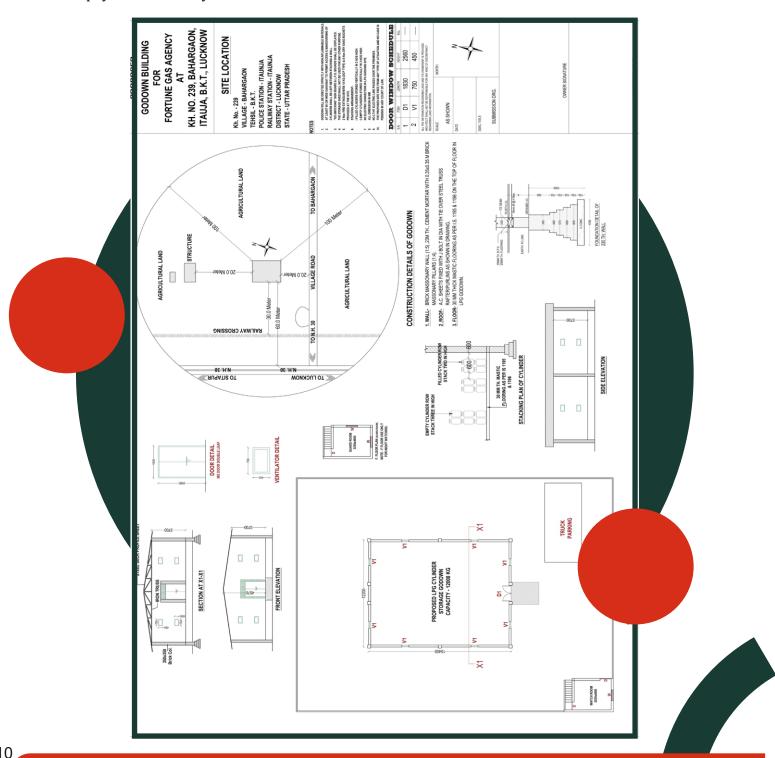
For dealer/ sub dealer

After the allocation and appointment of dealer/sub dealer on the allocated Block/gram panchayat the dealer/sub dealer has to purchase the LPG stock up on advance payment of money.

The dealer/ sub dealer has to make sure that he has obtained the required GST registration in the name of his firm.

Note:- The dealer/ Sub Dealer has to mandatarily submit a copy of GST registration form with the company for billing purpose. Apart from this, the dealer/ sub dealer shall manufacture the godown for storage of filled LPG cylinders as per the statutory guidelines and standards of PESO.

The godown shall be designed and manufactured as per the standards of PESO in the format laid down below:-



Tenure of Distributorship

The tenure of Indira Gas LPG distributorship shall be for an initial period of ive years and renewable for every ive years, thereafter, subject to examination and fulfillment of eligibility criteria and performance of the distributor.

Other Important Context

The dealer/ sub dealer must be aware of all the rules and regulations followed by the supplier company. The dealer/ sub dealer shall submit important documents like memorandum of undertaking, self- declara ion etc from time to time as required.

In the event of disagreement/ argument, the company shall be responsible for appointing a mediator who shall take a justified decision upon equitable basis.

The Company maintains a special supply department and the head of such department shall be responsible for all the maters related or incidental thereto.

Your Profits - Margin & Commission: On being a registered Authorized dealer of Indira Gas

Your profit margin depends on the total sales or supply to customers you have made. If you are able to make enough sales then you will get more profit and be eligible for company bonus schemes. These plans usually start 8-12 months from the date you start your gas agency.

For the more information about the profits and margin you have to talk with the Area manager or company executives.

Why choose Indira Gas Agency

- Trusted and reliable
- Customer oriented approach
- Uninterrupted supply
- Proactive support in managing business
- Support in selling, marketing, branding
- Regular training and workshops for customers, delivery persons and authorised distributor
- Regular Maintenance services for customers.
- Association with an established Brand
- Quality Product.
- Clean and affordable Fuel.









Scan This QR Code to Apply Now!



Scan This QR Code to Call Us Now!



INDIRA GAS AND PETROLEUM PRIVATE LIMITED

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Our Branches: Mumbai | Delhi | Lucknow | Patna | Bhubaneshwar